

ONLINE WEBINAR

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Smart Credit Policies that Improve Collections

JOIN OUR NEXT WEBINAR

Implementing smart policies can significantly improve collections for businesses. In the interactive program, we will discuss and examine a number of specific policies and practices to enhance the B2B debt collection process, including:

- Payment Terms
- Early Payment Discounts
- Customer Communication Protocols
- Extended Payment Plans
- Late Payment Penalties
- Dispute Resolution Procedures
- Cross-Functional Collaboration
- Early Intervention Strategies
- Escalation Protocols
- Consistent Follow-Up
- Grace Periods
- Documentation of Communication & Commitments
- Relationship Management
- Collection Performance Metrics
- Early Warning System



Presenter: Michael Dennis

**WEDNESDAY,
MAY 14, 2025**

9:00 AM - 10:00 AM CT

- \$65 for Members
- \$79 for Non-Members

Each connection will be charged to join the program. Unlimited attendees connecting from a single connection will be charged just one fee.

You will receive webinar access instructions and handouts the week prior to the Webinar.



Register online at:

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